

Textiles Sector Group



Newsletter

June 2023



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Dear Reader,

Here we are with the 2° edition of this year of the Newsletter from the Enterprise Europe Network Textiles Group of experts!

Since the very beginning of 2023 the group has been involved in so many activities and organised a lot of interesting brokerage events during international fairs and congress as well as online b2b meetings and Workshops.

The group met in February 2023 at IFCO Fair in Istanbul for the Istanbul Fashion Connection, a colourful fashionable exhibition experience in Turkey where we had the chance to meet many local brands happy to share their expertise with us, interested in creating more synergies with European small and medium enterprises. We visited a local company that turned their business model into a sustainable one in a very successful way producing high quality garments and accessories with sustainable fibres using a circular process to reduce waste.



Alongside that we are now working on the implementation of the *Sustainable Mapping Report* to show the best practices at European level regarding sustainable and circular fashion practices. We wish to collect best practices from our local clients and stakeholders to highlight state of the art sustainable processes among the textile and fashion industry especially now that, finally, the report on the Transition Pathway has been released by the European Commission (at the beginning of June) so we are all ready to inform you accordingly. You can start checking information on the *Transition Pathway* in this newsletter as well.

We will release the abstract of the Mapping Report during the upcoming event that will be organised by my host organisation in Turin, from 28th - 30th June - the B2B Torino Fashion Match 2023 - during the Torino Fashion Week 2023. By the way, you can still register for the b2b, check in this newsletter how to apply by the 22nd June!

Talking about events, we organised many activities onsite and online like the b2b Textile Connect 2023, the b2b Small But Perfect event where a toolkit to boost growth of born-circular and born-sustainable SMEs has been presented. We also organised the b2b Circular Textile Days and other company missions and trainings.

We still have many events that will be organised in June and many others after the summer break that you can discover in the newsletter or by following our social media. I remind you to also check the area related to the [Partner Search](#) to see if any business offer or requests could fit your needs. And don't forget to discover the story of this month from our entrepreneurs!

Finally, I remind you that you can send to us your business offer or request to be shared within member's contacts to help you reach the right commercial partners. Last but not least, check the new item dedicated to the group: *Member's Presentation!*

You can get in contact with us using our social network or find your local EEN contact here: <https://een.ec.europa.eu/local-contact-points>

#EENCANHELP your business

#SGTextiles can support your project or idea or company to innovate internationally

Federica Leonetti
Chair of the Textile Sector Group

Funding opportunities and European Initiatives:



The EU Single Market turns 30

In 2023, the EU Single Market turns 30! Since its creation in 1993, the Single Market has generated new opportunities for people and businesses, set common values and standards for consumer products and services, helped companies grow, navigate disruptions and find solutions to new challenges.

To mark the 30th anniversary of the EU Single Market, the European Commission, along with various stakeholders, is organising multiple events, talks and exhibitions throughout 2023 across Europe. Check out the [dedicated website](#) as initiatives will gradually appear during the year!

The Enterprise Europe Network supports businesses in the EU Single Market. Over the years, the Network has played a key role in facilitating access to the Single Market for European SMEs.

The Network has a group of experts that can provide valuable advice on EU legislation and policies to tackle procedures and overcome challenges linked to internationalisation. Check out this video and see how #EENCanHelp your business in the EU Single Market:

<https://www.youtube.com/watch?v=gIUbgLQKYE8&t=1s>



The Textiles Ecosystem Transition Pathway was recently published. It is an initiative aimed at building a greener and more digital future for the ecosystem and to strengthen its resilience and competitiveness. Our objective is clear: to embark on a journey from co-creation to co-implementation with the stakeholders, forging a collective path towards a sustainable and resilient ecosystem.

The Transition Pathway is a comprehensive framework that defines specific actions to propel our industry forward. Within its eight building blocks, we have outlined 50 actions, each with the identification of the key actors involved and a designated timeframe for co-implementation

We have now launched the co-implementation process to get commitments from stakeholders. In order to bring forward the actions identified in the pathway, we need you – all stakeholders – to contribute with your commitments through the call for commitments launched today. It is through our collective efforts that we will ensure a successful and impactful transition!

Please find below the link to the textiles' ecosystem transition pathway website, which includes the *Textiles Transition Pathway policy report* and the link to the *survey for the commitments*:

[Textiles Ecosystem Transition Pathway cocreation process \(europa.eu\)](https://europa.eu)



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Follow us on     #EENis15



Enterprise Europe Network: 15 years supporting small businesses with international ambitions

In 2023, the Enterprise Europe Network celebrates its fifteenth birthday. To commemorate this milestone, Network partners across the world will be celebrating alongside some of the 4.2 million small businesses that they have helped to innovate and grow internationally.

Small and medium companies with the ambition to innovate and grow their business in the European Single Market and beyond can benefit from the support of the over 450 Network partner organisations. These are embedded in local business structures and connected across the globe.

The Network offers a combination of learning opportunities, tailored advice, and support to find the best partnerships. This includes how companies can access the sources of finance they need to grow, how they can innovate, how they can navigate rules in the EU Single Market and third countries and how they can find commercial partners.

The Network's advisers' trusted advice and practical help has been supporting start-ups, small businesses and entrepreneurs from vast array of sectors: from agriculture to artificial intelligence, textile to aerospace, maritime to creative industries.

The Network's unique combination of local knowledge and global reach has meant that thousands of companies have been able to access international markets and grow their businesses further and faster.

Discover more : <https://een.ec.europa.eu/news/enterprise-europe-network-is-15>

SMALL BUT PERFECT

“Small but Perfect” releases the needs analysis and toolkits to boost growth of born-circular and born-sustainable SMEs

On the 25th of May 2023, the closing event of the Small but Perfect project was held at SDA Bocconi School of Management. Small but Perfect (www.small-but-perfect.com) is a 3-year collaborative project co-funded by the European Commission’s COSME program to accelerate fashion SMEs and to promote circular and sustainable business models. The project selected 27 startups, that each received a grant of €10.000 to employ in research and development and the overall business development of the SME. The event, held at one of Europe’s leading business schools and organized in collaboration with CNA Milano, focused on the “Train the Trainer” activity, which consists in a dissemination moment between the partner organizations and the European enterprise network, particularly from the Enterprise Europe Network Textile Group. The full toolkits are open access and can be consulted on the Small but Perfect website in the “Accelerator Resources” section.

The toolkits concern several aspects relevant to SMEs’ development and circularity, particularly:

1. Creative Accountability
2. Circular Business Models
3. Circular Fashion Manufacturing and Production
4. Logistics
5. Extended Lifetime
6. Policy Dialogue Toolkit
7. Doing Business Differently.

The partners involved in the initiative were from several EU countries and included multiple stakeholders, including universities, associations, innovation hubs and business support organizations.

The complete list of the partners can be accessed below:

- Athens University of Economics and Business
- Bocconi University
- Common Objective
- Fair Trade Advocacy Office
- Fashion Revolution (Global, Portugal, Germany, Greece)
- Impact Hub Lisbon
- Studio MM04
- University of Portsmouth
- WLY Communications
- World Fair Trade Organization

Bocconi University, which supported Small But Perfect in all stages of development and has been leading the Needs Analysis and Train the Trainer activity of the project also presented an analysis focused on SMEs' needs, part of the White Paper already presented to the European Parliament on the 25th of April.

The needs of the SMEs were classified into 8 categories, namely: financial, economic, supply chain and market-related, technological, mentoring & networking, regulatory, information and socio-cultural. The goal of the analysis was to understand SMEs' needs to guide policymakers' decisions and adapt policies also according to the needs of smaller enterprises.

Federica Leonetti, Chair of EEN SG Textiles, during the opening remarks, introduces the activities of the Sector Group underlining how sustainability and new circular business models are a major focus for all SGT partners.

"Putting best practices into practice: three Italian case studies of sustainable best practice making in an EU knowledge sharing project" is the title of CNA Federmoda and CNA Milano project presented by Mariagrazia Berardi, EEN project manager at CNA Lombardia.

The project was one of the winners of the Call launched last summer by Small But Perfect and address to BSOs with the aim to accelerate SMEs in the circular transition. The project managed by CNA has been organized in two main stages: from the study to the dissemination of best practices. Main goals of the events were:

Show circular and sustainable best practices active on Italian territory (Training a new generation of shoe artisans – new materials – the regenerated wool of Prato district); dissemination, and matchmaking to accelerate sustainable and circular models among the stakeholders with the support of the involved best practices and the Small but Perfect toolkit.

The toolkits were released during the event and will be available to be downloaded from the Small But Perfect website

www.small-but-perfect.com

<https://www.youtube.com/watch?v=4H1fnP127Mc&t=128s>



Textile Expert Forum on the Extended Producer Responsibility (EPR) for Textiles

Thursday, 20 April 2023, Albstadt (Baden-Württemberg, Germany)

The general extended producer responsibility (EPR) has been in force in the EU for years. However, its interpretation differs in the various member states. EPR states that manufacturing companies are responsible for the entire life cycle of their products. Extended producer responsibility applies to the manufacturer or distributor of the product. In addition to producers, this can also include distributors as well as importers who introduce certain products into the European market.

In March 2022, the EU Commission published the EU strategy for sustainable and circular textiles as part of the action plan for a sustainable circular economy under the Green Deal. Among other things, manufacturers of textiles are to assume responsibility for their products along the entire value chain in the future.

Extended producer responsibility (EPR) is something we encounter at national and also EU level. The extension to textiles is currently running on two tracks: at the European level and also ahead of schedule at the German level. Keywords here are ecomodulation, containment of fast fashion and fee scaling. The aim is to ensure that primarily sustainable textiles are produced in the future, e.g. by specifying minimum values for usable, repaired or recycled fibres.

The EPR applies to textiles and clothing. Carpets, mattresses, medical and technical textiles, and protective equipment are excluded from extended producer responsibility.

In Germany, four models for implementing the EPR are currently under discussion. It is expected that a hybrid model will be implemented shortly, for which the Federal Environment Ministry planned to make a decision at the end of April or beginning of May 2023. Only in 2024, however, there is to be an EU proposal for all 27 EU member states. This means that Germany is ahead of the EU in terms of time (what also applies for some other EU-countries such as Sweden, the Netherlands or France).

EPR was the big topic of this Expert Textile Forum on 20 April 23 which was also attended by Dr. Nicole Hoffmeister-Kraut, Minister of Economic Affairs of the State of Baden-Württemberg. So-called CSR managers of larger textile companies that take care of "Corporate Social Responsibility" developed demands in the run-up to this meeting and presented them.

The demands with regard to the implementation range from an EU-wide uniform solution in the form of an EU-regulation to the mandatory establishment of a functioning recycling infrastructure. In particular, early involvement of the textile industry along the entire value chain proved to be indispensable.

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The Neckar-Alb textile region in Germany is one of the strongest textile clusters in Europe. In combination with the intact supplier industry, it constantly proves its innovative capacity. The mesh industry in particular is a leader in fashion and technical textiles. In terms of fashion, Metzingen is Europe's number 1 outlet city. Studies are possible in Albstadt and Reutlingen. Europe's largest textile research centre, DITF, and the Hohenstein Institute, which has produced the world's most widely used certificate in the textile industry, the Oeko-Tex Standard 100, are in the immediate vicinity.



Sustainability:

Spotlighting Skills, Sustainability & Innovation at Future Fashion Factory Showcase

**Future Fashion Factory
Annual Showcase**

Register on Eventbrite

**Creative
Clusters**



**Future Fashion
Factory**

**30th June at
Nexus Leeds**



Free to attend, this one-day [event](#) will be **Future Fashion Factory's** first in-person Showcase since 2019, providing a platform to celebrate the successes of the collaborative projects and innovation that have underpinned the programme. Specific talking points include: next gen materials, regenerative agriculture, industry/academic collaboration, sustainability and net zero futures.

Past and Upcoming events:



B2B TORINO FASHION MATCH 2023 28|29|30 June 2023 **Turin (IT)**

The International event of bilateral meetings supporting your business to innovate and to grow at international level, focused on:

FASHION | TEXTILES| ACCESSORIES | SPORTSWEAR| ACTIVEWEAR| CREATIVE INDUSTRIES

The b2b represents the business side of the international format [Torino Fashion Week 2023](#) (26th June – 2nd July 2023) , that every year brings together *international delegations of manufacturing companies, emerging fashion designers, innovative brands and SMEs, retailers and distributors, manufacturing companies* from all over the worlds, from different *niche markets and peculiar cultures*, that seek visibility, international promotion and new partners with whom to create business agreements.

Ask to the main organiser how to join the Torino Fashion Week 2023 to perform with your collections!

The B2B Torino Fashion Match 2023 is organised, as members of the [Enterprise Europe Network](#) (EEN), by [Unioncamere Piemonte](#), coordinator of the EEN Sector Group Textiles, in collaboration with the Turin Chamber of Commerce and supported by the **Sector Group Textiles**, the **Sector Group Creative Industries**, the **Sector Group Tourism**, the **Thematic Group Women Entrepreneurship** and the **Thematic Group Internationalization**.

Over the last years the *Fashion Match format* became an important event for the textile sector within the EEN network, in fact the event is part of the main activities organised with the support of EEN Sector Group Textiles and in 2019 it was awarded as [Best Practice](#) among EEN Sector Groups!

Advantages for companies and fashion designers:

- **International visibility** by participating as protagonists in the fashion shows of Turin Fashion Week 2023 with the possibility of receiving the *Best Rising Talent Award* or other awards from sponsors;
- Take advantage of a promotion dedicated to your **success stories** or to the **international business agreements** where you could be involved;
- **Promote your** company profile and **business profiles through EEN** channels;
- Create **new collaborations** through the b2b Torino Fashion Match 2023;
- Stay up to date on new trends in the textile industry and related topics with the international **TALKS**;
- Join side events from the 26th June to the 2nd July during which you can meet international customers (detailed programme will be released on the b2b platform).

The B2B is addressed to:

- Fashion Designers | Start-Ups | Innovative Brands
- SMEs: Textile and accessories manufacturing companies
- Retailers | Distributors | Sales Agents | Fashion Stores | Wholesalers
- E-commerce Platforms | Digital Platforms | ICT providers
- PR Agency | Consulting Agency | Marketers | MEDIA providers
- Buyers | Commercial Agents with real interest in finding new products
- Government | R&D organisations | Associations dealing with textile and fashion industry
- Sustainable service providers for textiles and fashion industry
- Investors focused on fashion industry and female entrepreneurship

Topics:

- Textile and Fashion (garments and fashion accessories)
- Sportswear | Activewear | Swimwear and textiles for Watersports
- Creative Industries (*textile and fashion, footwear, leather, accessories and Jewellery*)
- ICT and Digital solutions related to the fashion industry
- Resilience (tools and services for the textile industry)
- Retail | E-commerce
- Investment for fashion industry - Female Entrepreneurship
- Green Transition | Circular Fashion
- Internationalisation

Talks:

- Internationalisation services for SMEs and the Single Market Programme (28 June)
- Intellectual Property Right in the Fashion Industry (29 June)
- Empowering Diversity and Inclusion across the Global Fashion Industry (29 June)
- Sustainable and Circular Fashion (30 June)
- Sportswear, Innovative trends, Smart and Digital Technologies (30 June)

Check the programme here : <https://torino-fashion-match-2023.b2match.io/page-4101>

Register here by the 22th June : <https://torino-fashion-match-2023.b2match.io/>

TURIN FASHION WEEK 2023: OPEN CALL!

The b2b Torino Fashion Match 2023 event will be organised during the **8th edition of Torino Fashion Week**.

The international fashion show format, aimed at international emerging designers, innovative brands and manufacturing companies for the textile and fashion industry. The goal is to give visibility to fashion and textile companies from all over the world... from different *countries, niche markets and peculiar cultures* and taking place in Turin **from 26 June to 2 July**, in the exclusive location of [Villa Sassi](#) (Turin).

This is an international onsite format of 7 days of international *seasonless* catwalks shows, interviews with innovative and international brands, exclusive experiences for participants, networking parties and dedicated events.

Ask to the main organiser how to join the Torino Fashion Week 2023 to perform with your collections!

26.-27. June 2023

EEN INTERNATIONALISATION ACADEMY

Meet our International Network Partners from Asia, Africa and the Americas during the Torino Fashion Week.
Help your clients to enter new vibrant global growth markets!



EEN INTERNATIONALISATION ACADEMY 2023 26/27 JUNE 2023 (Turin, IT)

The Sector Group Textiles will support the **EEN Internationalisation Academy** organised by the Thematic Group Internationalisation in collaboration with EISMEA & DG GROW), alongside the international brokerage event Torino Fashion Match 2023.

As a company, joining our b2b you will get the chance to meet our international EEN experts from all around the world. The Italian EEN partner [Unioncamere Piemonte](#), in collaboration with the **Thematic Group Internationalisation** and the European Commission ([DG GROW](#) & [EISMEA](#)), is leading to organise an international event gathering European and International Network Partners for 2 days full of activities and experiences : the **EEN Internationalisation Academy!**

The event is aimed at all *EEN International partners, Mentors and Mentees* and to the *potential new Mentors* interested in supporting new international colleagues. This is an excellent opportunity to get to know international colleagues, create connections and facilitate the birth of new opportunities, alongside of the international B2B event [Torino Fashion Match 2023](#) (focussing on fashion and textiles sustainable and innovative brands and emerging fashion enterprises).

The event reaches its 8th Edition organised by Unioncamere Piemonte surrounded by the beautiful city of Turin alongside the international format of [TORINO FASHION WEEK 2023](#). The international format of shows is addressed to emerging fashion designers, manufacturing brands and SMEs from all around the world, from niche markets and different cultures who need visibility for their international connections.



SPORT INDUSTRY:

Enterprise Europe Network Sport Itinerary 2023 (March – November 2023)

In 2023 the Enterprise Europe Network (EEN) will promote a **joint calendar** of free business events (e.g. B2B, workshops, learning opportunities) focused on the **SPORT ecosystem** in the framework of important international sports events, among others.

The Network will organise 6 international B2B events and at least 5 thematic workshops/training courses open to all European SMEs and free of charge.

Companies that will successfully participate in at least 2 Network events during the year will compete for a special Final EEN Prize in Turin, in November 2023, during the ATP Finals Tennis:

A special ceremony will take place during the ATP Finals Tennis in Torino, November 2023, to select the winners of the dedicated Network Prize.

For the 3 finalist companies:

- Enterprise Europe Network Prize: plaque and visibility on national and European central channels
- For non-Piedmontese companies: travel reimbursement and one night for the final ceremony in Turin, Italy

More details here : <https://een.ec.europa.eu/news/enterprise-europe-network-sport-itinerary-2023>

The b2b Torino Fashion Match 2023 is part of the EEN Sport Itinerary 2023



An international textile sector B2B event TEXTILE CONNECT 2023 attracted more than 260 companies from +30 countries

On the last days of May, the 4th edition of the international textile sector B2B event [Textile Connect 2023](#) took place. The event connects companies/designers looking for production partners with manufacturers, service providers and suppliers within the textile industry.

As previous years the matchmaking event was organised by partners in Lithuania, Kaunas Chamber of Commerce, Industry and Crafts and Sweden, Almi Företagspartner Jönköping AB, supported by Enterprise Europe Network (EEN) and in collaboration with the EEN experts of the *Sector Group Textile*. This year the event united more than 250 textile sector companies from +30 countries, not only from Europe, but also from North America, Asia and Africa. In total, over 250 digital meetings took place between buyers and suppliers.

The matchmaking event gave companies the opportunity to meet new material suppliers, production and service providers, agents and distributors from near and far abroad.

“Such specialized B2B events like [Textile Connect 2023](#) provide a great opportunity to communicate, co-operate and search for right partners. The platform itself is very clear, technically – very simple to use. We were looking for designer and the meeting with the Swedish designer at Textile Connect 2023 seems very promising. Thank you for creating and developing projects like this!”

- Daiva Bublione, the owner of table textile studio [EVADAY TEXTILE](#).

“Our sewing factory is orientated towards small customers who are interested to produce small quantities and want to receive high quality services. We really liked participating in Textile Connect 2023, because this platform is customized to search for clients according to your needs and possibilities. The registration was very simple and the navigation was very easy. We had 4 online meetings and we definitely plan to participate in such events in the future too”

- Alina Mikulienė, director at sewing company UAB [Isira](#).

“We are glad that some companies from all over the world participate in our event 4 years in a row. They event is highly appreciated between the textile sector professionals for its high variety of textile sector companies, quality meetings and ease of use. Textile companies from all over the world represent different products and services and with the help of events like Textile Connect they can significantly expand their client base abroad”

- Ingrida Braziūnienė, organiser, Kaunas Chamber of Commerce, Industry and Crafts.

Find International partners in the Textile & Fashion industry:

BOGR20230118010

<https://een.ec.europa.eu/nexteen/profiles/details/ffb966db-9415-433a-9ed0-0185c4a47c87>

Expert label manufacturer from Greece offers its products for distribution

Greek label production company specialised in innovative woven and printed labels, as well as hangtags for every need offers its products for distribution agreements.

BOGR20230125007

<https://een.ec.europa.eu/nexteen/profiles/details/3a099f18-9961-4f2c-a783-0185e83e4c00>

Knitted fabric manufacturer from Greece offers its products for commercial agreements

A Greek company specialised in producing various knitted fabrics is interested in concluding commercial co-operation agreements with foreign distributors in order to supply its products to clothing companies on their local markets.

BOGR20230306018

<https://een.ec.europa.eu/nexteen/profiles/details/915ea0ed-4bf8-4f1b-82c0-0186b7531257>

Greek digital printing and design studio for textiles seeks commercial agents

A Greek unique pattern prints studio who is specialised in digital printing and decoration of clothing is interested in setting up co-operation with international partners who would act as commercial agents and represent the company to potential new customers.

BOLT20220818009

<https://een.ec.europa.eu/b2b/profile/d00cc060-6446-4c8c-84e0-0182b09a5b8f>

A Lithuanian company provides digital printing services on natural fibers and is looking for partners to work under a manufacturing agreement or commercial agency agreement

The Lithuanian company provides digital printing services on natural fibers such as like linen, cotton, viscose and is looking forward to start cooperation with fashion, home textile brands, agents and clients that need fabric printing services.

BOLT20220803013

<https://een.ec.europa.eu/b2b/profile/de89aae1-bcce-49d2-9d55-0182636ea213>

A manufacturer of natural wool and cotton home textile products from Lithuania is looking for distributors, offering subcontracting and manufacturing services

The Finish capital company from Lithuania is involved in high-quality wool and organic, regenerated cotton home textile (blankets, throws, covers, etc.) manufacturing. The company is interested in developing business abroad under the distribution services agreement. It is ready to act as a subcontractor or manufacturer as well.

BOLT20230301007

<https://een.ec.europa.eu/b2b/details/4626ec93-7bed-4b66-a581-01869cfd47d2>

A Lithuanian sewing company is offering pleating and sewing services and is looking for trade partners to work under a commercial agreement

The Lithuanian sewing company is high experienced in pleating and sewing services. It is looking for trade partners to work under commercial agreement, manufacturing or subcontracting agreement.

BOPL20220401006

<https://een.ec.europa.eu/nexteen/profiles/details/e42df55c-77cd-49d8-bc70-017fe46983a8>

Narrow textiles offered by the Polish manufacturer to industrial and trade partners under commercial and manufacturing agreements

An experienced Polish SME from textile sector is looking for industrial companies (manufacturers) and trade intermediary services (agents, distributors). The company offers narrow textiles such as ribbons, trimmings, elastics, cords and specialized tapes for various industries (e. g. automotive, medical, mattresses).

BOPL20220404029

<https://een.ec.europa.eu/nexteen/profiles/details/f9a33554-5c8e-4079-b6fe-017ff453eeaf>

A Polish textile company offers knitted garments for youth and adults under commercial agreement

A Polish SME specializing in manufacture of women casual and streetwear is looking for trade partners (agents, wholesalers). The collection consists mainly of cotton knitted garments: sweatshirts, blouses, tracksuits, trousers and t-shirts.

BOPL20220607009

<https://een.ec.europa.eu/nexteen/profiles/details/5e032859-1d24-42ab-b058-01813d46ecef>

A Polish company offers natural and healthy textiles for babies under manufacturing and commercial agreement

A Polish SME specializing in designing and manufacturing of natural textiles for babies is looking for new partners. The portfolio consists of blankets, nappies, bibs, aprons, hooded terry towels, liner cribs, antiallergic, waterproof, breathable fitted sheets. The company is looking for distributors and offers to manufacture specified products.

BOPL20220614011

<https://een.ec.europa.eu/nexteen/profiles/details/b4b916e5-fbd7-41b6-9a3e-018161e1bcea>

A Polish textile company offers specialized clothing for elderly people under commercial agreement

A Polish SME specializing in designing and manufacturing of specialized textiles for seniors is looking for trade partners. The portfolio consists of bodysuits and overalls, nightgowns, men's underpants, women's leggings, tracksuits for rehabilitation exercises and recreation. All products are certified according to Oeko-Tex Standard 100. The company is looking for distributors in the EU countries, Norway, USA and Canada.

BOPL20221007012

<https://een.ec.europa.eu/nexteen/profiles/details/d267397e-f0d4-4736-9225-0183b22a0510>

A Polish SME offers curtain tapes and garment accessories under manufacturing and distribution services agreements

A Polish medium-sized company from textile sector specializes in production of curtain tapes, woven and printed labels, emblems and garment accessories. The company can design customized products made of various materials. Manufacturing capacity is offered to branch partners in Europe, particularly in Germany, Portugal, Ireland and the UK. Trade partners (distributors, wholesalers) are also sought. Collaboration based on the manufacturing and/or distribution services agreements is considered.

BOPL20221014016

<https://een.ec.europa.eu/nexteen/profiles/details/0b3bc088-8d88-4bdb-bc2a-0183d6117812>

A Polish manufacturer of ladies' premium quality garment is looking for trade partners to cooperate with under commercial agreement

A Polish SME specializing in manufacture of women garment is looking for trade intermediary services. The brand has been present on the market since 1989. During this time, it gained a good reputation thanks to the highest quality of products and a wide range of sizes (36 – 54). The collection consists of premium quality dresses, trousers, skirts, jackets, blouses, sweaters, vests and coats. The commercial agency and distribution services agreements are considered as cooperation types

BOPL20221014026

<https://een.ec.europa.eu/nexteen/profiles/details/97473af0-ec6c-448c-9ae7-0183d6b7691a>

A Polish distributor of natural fabrics made out of linen, cotton and wool is looking for foreign partners to conclude commercial agreements.

A Polish SME specializing in selling natural fabrics made out of linen, cotton and wool is looking for clothing companies, distributors, wholesalers, stores with articles and finished goods and designers working with natural fabrics. The considered type of cooperation is commercial agreement.

BOTR20221123021

<https://een.ec.europa.eu/nexteen/profiles/details/8116fd3b-1735-4530-b4af-0184a44eb7b4>

Turkish textile manufacturer looking for clients for manufacturing agreement

An experienced Turkish textile manufacturer with flexible and high production capacity is looking for subcontractors asking for manufacturing agreements. A wide variety of production capacity and “on time” production and delivery are the essential advantages of the company. The requesting party can choose the delivery time, quantity, fabric, and product model. The company is open to manufacturing and subcontracting agreements across all network countries.

BOTR20221114009

<https://een.ec.europa.eu/nexteen/profiles/details/842ad95a-913d-4227-b714-0184765da94e>

Turkish textile contract manufacturer seeks clients looking for contract manufacturers

An experienced Turkish textile manufacturer, having flexible and high production capacity, is looking for subcontractors asking for contract manufacturer. Wide variety of production capacity and “on time” production and delivery are most important advantages of the company. The requesting party can choose time of delivery, quantity, fabric and the model of the product. The company is open for manufacturing and subcontracting agreements across all network countries.

BOUA20230131025

<https://een.ec.europa.eu/partnering-opportunities>

Ukrainian manufacturer of pillows, blankets and other hemp and linen products is looking for distributors abroad

A Ukrainian company specializing in the production of home textiles from hemp and linen, namely pillows, blankets, bed linen, tablecloths, socks, souvenirs, is looking for distribution partners in Europe. The company can also be a supplier of the offered products to retailers and wholesalers.

Stories from entrepreneurs in the fashion industry:



[Valencian Textile soft fabrics for children "Made in Spain" available in Portugal](#)

Ramón Espi, SL, Rapife, is a Valencian company specialized in the manufacture of textile garments for children that strengthens its presence in Portugal thanks to EEN-SEIMED.

With more than 50 years in the sector, it controls the full manufacturing process, from the yarn used for its garments, the dyes, the cutting, the design, to the marketing of these. All this process is fully supervised and controlled and verified made in Spain, as it has all the technology and innovation or from companies from the area that are able to supply what they need for the complete manufacture of their garments, so the carbon footprint in the manufacture of their garments is completely reduced.

With a team of enthusiastic professionals specialized in the sector, the company has been able to build a good network of distributors at national level, which has helped it to develop an international expansion plan for many years.

The company is present in many European countries, as well as in third countries where its garments are sold very successfully.

The company's products are based on combed cotton garments, soft fabrics, antibacterial finishes for children. Endorsed with Oko Tex tests.

The company participated in the FIMI 2022 edition in Valencia on June 17-19, where the EEN of Cámara Valencia in collaboration with other European EENs and stakeholders (ASEPRI association) organized a Trade Mission for international buyers from all over the world.

During this event, bilateral meetings were organized between exhibiting companies and international companies. It is worth mentioning the meeting between Rapife and a Portuguese representation company, in charge of representing the Valencian firm in the neighboring country, João Amado Representações Unipessoal LDA.

The Portuguese company is headquartered in the city of Porto, in the North of Portugal and their activity is wholesale of textiles, clothing, footwear and leather goods. It is a textile representative and consulting services in their home country.

Both companies reached an agreement for the representation of Spanish company in Portugal.

"Thanks to EEN SEIMED - Cámara Valencia - we have increased our international presence. We have strengthened sales in Portugal and we are closing very interesting agreements with new distributors that we have met thanks to our participation in this event". Ms. Chelo Martínez, Export Manager, Rapife.

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Sector group members:

Weaving Connections: Introduction to Our Textiles and Fashion Experts

Our members are the lifeblood of our organization. They come from various backgrounds and possess unique talents, but they all share a common passion: to stimulate innovation and internationalization in the textiles and fashion sector.

Each expert card in this series contains a picture of the member, a brief personal statement, and details about their organisation. We believe these snippets provide a glimpse into the diversity, expertise, and commitment that these individuals bring to the Sector Group. Plus, the cards also feature a link to the member's LinkedIn profile, providing you with an opportunity to connect and learn more about their professional trajectory.

These expert cards not only serve as an introduction but also a means of fostering a stronger sense of community within our Sector Group. As you explore each card, we encourage you to engage with these colleagues on LinkedIn, ask questions, share insights, and explore potential collaborations.

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|  <p>Business Support on Your Doorstep</p> <p>"I help companies to innovate and grow internationally sustainably and digitally."</p> <p>Gregor Stolarczyk ZENIT GmbH</p> <p>#SGTextiles</p> |  <p>Business Support on Your Doorstep</p> <p>"In a market which is developing fast, I help companies focus on the top priorities to remain competitive."</p> <p>Mariagrazia Berardi CNA Lombardia</p> <p>#SGTextiles</p> |  <p>Business Support on Your Doorstep</p> <p>"Crafting global connections, stitch by stitch, seminar by seminar, success by success!"</p> <p>Uğur Çatma Aegean Region Chamber of Industry İzmir, Türkiye</p> <p>#SGTextiles</p> |
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|  <p>Business Support on Your Doorstep</p> <p>"From textile threads to business threads, tailoring SME's success with innovation, funding, and customised opportunities!"</p> <p>Monika Nagy Federation of Industries of Greece</p> <p>#SGTextiles</p> |  <p>Business Support on Your Doorstep</p> <p>"Every day, I thread the needle of international success with the strong, vibrant threads of French know-how, creating a global tapestry of our homegrown excellence!"</p> <p>Claudia Arnaz CCI Grand Est</p> <p>#SGTextiles</p> |  <p>Business Support on Your Doorstep</p> <p>"Creating the style of success for SMEs, with the threads of advice, the stitches of events, and the buttons of legal info!"</p> <p>Katarzyna Mećińska - Komorek West Pomerania Economic Development Association in Szczecin</p> <p>#SGTextiles</p> |
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Business Support on Your Doorstep



"In the fabric of international trade, I knit Flemish textiles and tourism into patterns of success!"

Tania De Meyere
Flanders Investment and Trade

#SGTextiles



Business Support on Your Doorstep



"Spinning Slovenian success, weaving innovation and communication into the vibrant textile of global projects!"

Aleš Ogorevc
SPIRIT Slovenia business development agency

#SGTextiles



Business Support on Your Doorstep



"Crafting global competitiveness with threads of innovation, digital transformation, and sustainability"

Valentina Patano
Unioncamere Emilia-Romagna

#SGTextiles



Business Support on Your Doorstep



"I assist companies to grow sustainably and face climate change challenges through innovation."

Marta Casanova
ACCIO - Catalonia Trade & Investment

#SGTextiles



Business Support on Your Doorstep



"Your fashion curiosity is the first stitch towards weaving a successful business story with us."

Remko Triezenberg
Netherlands Enterprise Agency (RVO)

#SGTextiles



Business Support on Your Doorstep



"Tailoring international success with the threads of strategic planning, the stitches of tailored services, and the patterns of partnership!"

Rut Soriano
Valencia Chamber of Commerce

#SGTextiles



Business Support on Your Doorstep



"Knitting SMEs' international success, with threads of innovation and growth patterns!"

Marta Stylska
Stowarzyszenie Promocja Przedsiębiorczości

#SGTextiles



Business Support on Your Doorstep



"I help SMEs to gain a foothold in foreign markets and carry out orders in the European single market."

Katrin Glaser
IHK Reutlingen

#SGTextiles



Business Support on Your Doorstep



"My aim is to find the best solution for your individual needs."

Ingrida Braziūnienė
Kaunas Chamber of Commerce, Industry and Crafts

#SGTextiles

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In this issue, we are only able to introduce 18 of our members, but stay tuned for future issues where we will be showcasing more of the brilliant minds that make up our Textiles and Fashion Sector Group.

We'd also like to take a moment to introduce the team behind this newsletter. Our editorial staff, a collective of experienced professionals in the Textiles and Fashion Sector Group, works tirelessly to bring you engaging and insightful content.

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We welcome your input and are open to collaboration, so please feel free to reach out to any of us for comments, compliments, or opportunities for collaboration. We're all in this together, sharing a common goal to foster a vibrant and collaborative textiles and fashion sector community.



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