

Alla Camera di
commercio di / Azienda
Speciale di.....

**INCOMING OPERATORI SETTORE ABITARE/COSTRUIRE DA ARABIA SAUDITA, EMIRATI
ARABI UNITI E QATAR**

INCONTRI CON AZIENDE EMILIANO-ROMAGNOLE

Bologna, 28-29 OTTOBRE 2013

COMPANY PROFILE

COMPANY NAME		
ADDRESS		
ZIP CODE	CITY	PROV
FAX	PHONE	
WEBSITE	E- MAIL	
CONTACT PERSON		

1. DESCRIPTION OF THE ACTIVITY AND PRODUCTS

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Final Consumer of your Products

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Main Application of the Product

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2. COMPANY INFORMATION:

START OF ACTIVITY:	WORKFORCE:
TURNOVER (in Euro): 2011 2012	EXPORT TURNOVER (%) % 2011 % 2012

3. COMMERCIAL PROFILE

Main factor of competitiveness of your company:	
☐ Design	☐ Price / quality
☐ Quality	☐ Brand name / Presentation
☐ Technology	☐ Range of product
x other (specify):	

4. FOREIGN MARKET

Countries:

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Your presence in foreign market:

☐ Direct	☐ Franchising
☐ Representant	☐ Main Distribution
☐ License	☐ Importer / Distributor
☐ Joint venture	☐ Other (specify) _____

Commercial References

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5. MARKET INFORMATION

Previous Experience in the Local Market

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Is your company in contact with local companies?

☐ Yes

☐ No

Do you want contact some specific company?

☐ Yes

☐ No

If yes, specify the name and the address of the company:_____

Are there any specific company you want not to contact? ☐ Yes ☐ No

If yes, specify the name and the address of the company: _____

6. PARTNER RESEARCH

Type of partner you are looking for

- ☐ Direct customers
- ☐ Representants
- ☐ License
- ☐ Joint venture
- ☐ Franchising
- ☐ Main Distribution
- ☐ Importer
- ☐ Other (specify: _____)

Description of the partner you want to contact from the 3 countries and meeting expectations:

Ho preso atto delle condizioni di partecipazione (come da allegata circolare) e confermo la mia adesione.

informativa ai sensi del D. Lgs. 196/2003

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Data

FIRMA E TIMBRO LEGALE
