**DOMANDA DI PARTECIPAZIONE AL WORKSHOP CON OPERATORI ESTERI DEL SETTORE AGROALIMENTARE IN EMILIA-ROMAGNA**

**PROGETTO “TRUE ITALIAN TASTE”**

**BOLOGNA, 12 E 13 MARZO 2018**

da inviare **entro e non oltre il 2 febbraio 2018** via mail alla propria Camera di commercio

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| **1. COMPANY NAME** |  |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| ADDRESS | | | | |
| ZIP CODE | CITY | | | PROV |
| FAX | | PHONE | MOBILE | |
| WEBSITE | | E- MAIL | | |
| CONTACT PERSON: name, position, mobile, foreign languages | | | | |

**2. COMPANY PRODUCTION**

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| 🞏 organic product: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_    🞏 cheese 🞏 charcuterie 🞏 olive oil 🞏 vinegar 🞏 confectionery and baking products  🞏 pasta 🞏 preserved products 🞏 coffee 🞏 chocolate 🞏 wine 🞏 beer  🞏 other products: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

**3. description of the COMPANY (dimension, characteristics, philosophy, etc.)**

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**4. AWARDS OR CERTIFICATIONS (if any)**

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**5. COMPANY INFORMATION**

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| START OF ACTIVITY: | TOTAL EMPLOYEES:  EMPLOYEES IN THE COMMERCIAL DEPARTMENT: |
| TURNOVER (in Euro):  2016 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  2017 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | EXPORT TURNOVER (%)  % 2016 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  % 2017 \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| PROMOTIONAL MATERIAL IN ELECTRONIC FORMAT AVAILABLE IN ENGLISH: | |

**6. PRODUCT DESCRIPTION**

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| PRODUCT - WINE | NOTE |
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|  |  |
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**7. COMMERCIAL PROFILE**

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| MAIN FACTORS OF COMPETITIVENESS OF YOUR COMPANY  🞏 Quality 🞏 Price 🞏 Brand name/Presentation  🞏 Range of products 🞏 Technology  🞏 Other (please specify) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| DO YOU EXPORT  🞏 No 🞏 Yes  🞏 In which countries do you export? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |
| MAIN CHANNELS OF YOUR INTEREST |
| YOUR FOOD PRICE BAND OF INTEREST  🞏 high 🞏 medium 🞏 medium-low 🞏 low |
| YOUR PRESENCE IN FOREIGN MARKETS  🞏 Direct 🞏 Franchising 🞏 Representative 🞏 Main Distribution  🞏 License 🞏 Joint venture 🞏 Importer/Distributor  🞏 Other (specify) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

**8. RELATING TO THE WORKSHOP**

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| COUNTRIES OF YOUR INTEREST  🞏 USA 🞏 CANADA 🞏 MESSICO  🞏 BELGIO 🞏 FRANCIA 🞏 GERMANIA 🞏 LUSSEMBURGO  🞏 OLANDA 🞏 REGNO UNITO 🞏 SPAGNA 🞏 SVIZZERA |
| COUNTRIES YOU **DO NOT** WANT TO MEET  🞏 USA 🞏 CANADA 🞏 MESSICO  🞏 BELGIO 🞏 FRANCIA 🞏 GERMANIA 🞏 LUSSEMBURGO  🞏 OLANDA 🞏 REGNO UNITO 🞏 SPAGNA 🞏 SVIZZERA |
| FOREIGN COUNTRY SOLE AGENCIES  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

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| **Informativa ai sensi del D. Lgs. 196/2003**  Si informa che i dati forniti dalle imprese partecipanti verranno trattati, in modalità elettronica o cartacea, dal sistema camerale e dai partner di progetto ai soli fini dello svolgimento dell’attività di incoming e delle successive attività di follow-up e di customer satisfaction e per rilevazioni statistiche. |

L’IMPRESA, PER ACCETTAZIONE

Data …………………………….. Timbro dell'impresa e firma del legale rappresentante

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Qualora non timbrata e firmata la scheda verrà considerata nulla.**