"COMPANY MISSION IN COSMETIC SECTOR" 16th April 2010, Bologna

Cosmoprof Fair

Catalogue of Business Opportunities

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European Commission Enterprise and Industry



Introduction

SIMPLER Consortium in collaboration with the Chamber of commerce of Versailles, the Regional Chamber of commerce of Bretagne, of Midì-Pyreneé and Provence organizes bilateral meetings between Italian and French companies in the framework of International Fair COSMOPROF in Bologna on **16th of April.**

COSMOPROF, world's most important international event in the beauty and cosmetics sector, now also with a special focus on the Spa industry, gathers each year over 2.000 exhibitors (more than 50% international) and approximately 140.000 visitors.

As partner of the "Enterprise Europe Network", SIMPLER Consortium, covering Lombardy and Emilia-Romagna, has collaborated with the Chamber of commerce of Versailles, the Regional Chamber of commerce of Bretagne, of Midì-Pyreneé and Provence in order to select foreign companies.

The event is aimed at manufacturers and suppliers of cosmetics, producers and designers of machinery for the cosmetic sector.



Business Support on Your Doorstep



Enterprise Europe Network is a part of the EU's Competitiveness and Innovation Framework (CIP) and it offers support and advice to businesses across Europe and helps them make the most of the opportunities in the European Union. The services are specifically designed for small and medium enterprises (SMEs) but are also available to all businesses, research centres and Universities across Europe. The Enterprise Europe Network is made up of close to 600 partner organizations in more than 40 countries, promoting competitiveness and innovation at the local level in Europe and beyond. **Find out more**: <u>http://www.enterprise-europe-network.ec.europa.eu</u>

In the framework of Enterprise Europe Network, **SIMPLER** - Support Services to IMProve innovation and competitiveness of businesses in Lombardia and Emilia-Romagna - is the interregional consortium that offers support and advice to the SME of Emilia-Romagna and Lombardy region . The partners of Simpler are: Unioncamere Emilia-Romagna, the Chamber of commerce of Ravenna - Azienda speciale Eurosportello, Alintec, Cestec spa, the Chamber of commerce of Milan, Fast and Aster. **Find out more**: http://www.simplernet.it













Organizers

Camera di commercio di Milano

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Fast

Piazzale Morandi, 2 20121 Milano - Italy Tel: +39 02 77790309 - Fax: + 39 02 782485 angela.pulvirenti@fast.mi.it www.fast.mi.it

ASTER

Via Gobetti , 101 40129 Bologna - Italy Tel: +39 051 6398099 Fax: +39 051 6398131 simpler@aster.it www.aster.it

Unioncamere Emilia-Romagna

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Chambre Régionale de Commerce et d'Industrie Midi-Pyrénées

Rue Dieudonné Costes, 5 31701 Blagnac - France Tel : +33 5 62 74 20 01 Fax : +33 5 62 74 20 20 jean-louis.falcou@midi-pyrenees.cci.fr www.midi-pyrenees.cci.fr

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France



AAATELEC / 3A Beauté

Address	BP 14 - Parc d'activité de la Vallée Yart 78640 - St Germain de la Grange	FRANCE
Phone	00 33 1 34 91 04 01	
www	aaatelec.fr	
Organisation Type	Company	

Contact Person nr 1	
Name	JACQUES LEBOURGEOIS
Position	MANAGER
Email	jlebourgeois@aaatelec.fr

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

AATELEC's Beauty department offers electronic heating blankets

PRODUCTS:

- Freeslim "arms free" heating blanket 3 programmings
- Bodyslim+ 3 section heating blanket 3 programmings
- Bodyslim 3 section heating blanket 1 programming
- Thalaslim+ 2 section heating blanket Tailor made blanket
- Extension XL option for Bodyslim and Thalaslim+
- Heatmitt Heating mittens
- Heatpad Electrical heating mattress
- Heatpad+ 2 section table warmer
- Heatmask+ 2 section electrical heating mask

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors in Italia and other countries.



ADD Packaging

Address	5 Rue Danès de Montardat 78100 - St Germain en Laye	FRANCE
Phone	00 33 1 30 61 54 15	
www	add-packaging.com	
Organisation Type	Company	

Contact Person nr 1	
Name	DANIELE ORSI
Position	DIRECTRICE MARKETING
Email	<u>d.orsi@aliceadsl.fr</u>
L	

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Dispensing systems for some of the world's most famous perfumes, skin treatments, body lotions and creams. Our perfume and cosmetic pump range enables the cosmetic industry to have maximum design flexibility for the development of perfume, skin treatment or body lotion packaging.

Numerous pump types with different dose volumes can be combined with various colors and closures to obtain the final aesthetic design

PRODUCTS:

- fragrance pumps
- lotion pumps
- treatment pumps
- aluminium shrouds

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for perfume, lotion, cream manufacturers needing this kind of packaging supplies.



ARIES CREATION FRANCE

Address	27 rue Francois Gillet 42400 - Saint Chamond	FRANCE
Phone	00 33 4 77 29 47 43	
www	aries-creation-france.com	
Organisation Type	Company	

Contact Person n	r 1	
Name	BRAYARD FRANCK	
Position	GENERAL MANAGER	
Email	Aries.creation@wanadoo.fr	

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

ARIES is specialized in development and manufacturing of hair extension and hair accessories. ARIES developed an innovative system for hair tie based on extra wide strips (patent granted). Advantages and Innovative aspects :

- Very high hair quality : 100% natural and 100% India (remihair)
- Very effective hair fasten system : easy method, quicker (1 hour), low cost, flexible way to work allowing creativity ...
- Wicks keratins
- Wicks collectors (without glue, with rings)
- Clip and go clip in synthetic high quality
- Clip hair
- Wigs
- New Jewels hair

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

ARIES has about 200 distributors in France, 3 in Belgium, 2 in Switzerland, 1 in Portugal, 1 in Spain and wants to extend its markets in other European Countries.

ARIES is looking for commercial partners, like distributors specialised in hair sector with a wide network of hairdressers.



ATELIERS DINAND

Address	6 Rue Donizetti 75016 - Paris	FRANCE
Phone www Organisation Type	00 33 1 42 88 84 58 ateliers-dinand.com Company	

Contact Person nr 1

Name	GÉRALDINE MÉZIÈRES
Position	MANAGER
Email	g.mezieres@ateliersdinand.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY **3D PACKAGING DESIGN AND CREATION FOR PERFUMES AND** DANIEL HECHTER MISSONI FRAGRANCES. **DOLCE & GABBANA MOLINARD** DONATELLA PECCI BLUNT MOLYNEUX **References:** DUNHILL MOSCHINO **ELISABETH ARDEN** NATURA ADRIENNE VITTADINI **ENRICO COVERI** NICOLE MILLER ALESSANDRO DELL'ACQUA **ESTEE LAUDER** NINO CERRUTI ALFRED SUNG **ETIENNE AIGNER** O BOTICARIO AMALDA D FENDI OCEAN PACIFIQUE ANNABELLA FERRARI OILILY ANNE KLEIN FRANCESCO SMALTO **OSCAR DE LA RENTA** ANTONIO MIRO GIAN MARCO VENTURI PACO RABANNE AQUA DI FIORI **GIANFRANCO FERRE** PARFUMS WORTH AQUOLINA **GIORGIO ARMANI** PARIS HILTON ARROGANTISSIMA PERRY ELLIS GIVENCHY **ATKINSON GUESS** PIERRE CARDIN AVON HANAE MORI POMELLATO AZZARO HERB ALPERT REVLON BALENCIAGA **ICEBERG RICHARD JAMES** BALMAIN INCOGNITO **ROBERTO CAPUCCI** BARYSHNIKOV JACOMO ROCCOBAROCCO BASILE JEAN DESPREZ ROCHAS BATTISTONI SAR LE PRINCE D'ORLEANS JEAN PATOU **BEN RICKERT** SARLI **BERND BERGER** JOSEPH ABBOUD SCAPA OF SCOTLAND **BEST COMPANY** JUN ASHIDA SCASSI BIJAN **KRIZIA** SHU UEMURA **BJORN BORG** LA PERLA SOPRANI **BLUMARINE** SWISS ARMY LANCETTI **BOB MACKIE** LANVIN THEO FENNEL BORSALINO LES COPAINS TIFFANY



BROOKSFIELD	L'OCCITANE	TINO COSMA
BURBERRYS	LORIS AZZARO	TORRENTE
CALVIN KLEIN	LUCIANO PAVAROTTI	VALENTINO
CARLO CORINTO	LUCIANO SOPRANI	VAN CLEEF & ARPEL
CARLOS SANTANACARON	MARIELLA BURANI	VERA WANG
CARVEN	MARIO VALENTINO	WILLIAMSON
CEDOSCE	MASERATI	хохо
CHARLES OF THE RITZ	MATTHEW WILLIAMSON	ΥΟΗJΙ ΥΑΜΑΜΟΤΟ
CLARINS	MICHAEL JORDAN	YVES ROCHER
CORVETTE	MICHEL KLEIN	YVES SAINT LAURENT
CRISTALLERIES SAINT LOUIS	MILA SCHÖN	

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for brands managers (clothing, sports cars, showbiz etc...) willing to create their own fragrance under private label.



BERNARD CASSIERE SFC SOTHYS

Address	128 Rue Faubourg Saint Honoré 75008 - Paris	FRANCE
Phone www Organisation Type	00 33 5 55 17 45 44 bcparis.com Company	

Contact Person nr 1

Name	BERNADETTE CHANUT
Position	MANAGER
Email	bernadette@bcparis.net

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Launching a hemp hydrating care line (which became its best selling products), the brand has differentiated itself from the more traditional beauty salon's world.

Strong of success, the company makes a new bet in 2003 and is part of the trend precursor's with the launch of its cocoa care quickly completed by an anti-stress and anti-pollution care with edible chocolate.

The success is immediate and there is a mad rush with the chocolate addicts.

As one of the chocolate leaders in beauty salons, the brand has naturally attended the 10th Chocolate Show, Porte de Versailles in Paris (France) from October 28th till November 1st 2006.

Now solidly established in France and in the 30 countries where Bernard Cassiere products are distributed, the laboratory carry on with investigations on the vegetal ingredient's world and launched at the beginning of 2007 a honey oxygenating care.

PRODUCTS:

Skin care products (face, body, sun, anti-ageing, institutes) Vegetal ingredients Beauty Salons (Paris, Hong Kong)

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors in Italy and other countries



BIOLOGIQUE RECHERCHE

Address	32 Avenue des Champs 75008 – Paris	FRANCE
Phone	00 33 1 41 18 96 84	
www	Biologique-recherche.com	
Organisation Type	Company	

Contact Person nr 1	
Name	ANNA SARIBEKIAN
Position	MANAGER
Email	canna.saribekian@biologique-recherche.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

FACE CARE

Initialization Stage : the skin is prepared and cleansed to restore the epidermis' natural regeneration properties. restore the epidermis' natural regeneration properties.

Treatment Stage : the treatment applied during this fundamental stage is designed to leave the complexion beautiful and radiant.

BODY CARE

Initialization Stage : preparing, purifying and detoxifying the epidermis to restore its natural regeneration functions

Treatment Stage : fundamental treatment

HAIR CARE PRODUCTS

Preparation Stage : the hair has the same structure as face and body skin, but of course it has its own unique features.

Treatment Stage: Hair Care Serums are formulations enriched with a selection of active ingredients chosen specially to treat the specific imbalances (devitalized hair, seborrheic scalp, etc.). The result is a full, shiny head of healthy hair

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors worldwide and direct consumers (salons, spas...)



BRETAGNE COSMETIQUES MARINS

Address	Prat Menan 29880 – Plouguerneau	FRANCE
Phone	00 33 2 98 04 59 69	
www	Thalion.com	
Organisation Type	Company	

Contact Person nr 1NameDAVID LE PAGEPositionEXPORT AREA MANAGEREmaildlepage@bretagne-cometiques.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

THAL'ION = Profesional marine cosmetics

THAL'SENS = Spa treatments

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

BRETAGNE COSMETIQUES MARINS is looking for exclusive distributors already established in the professional market



CINDARELLA

Address	ZAE de l'Ormeau Rue Pierre et Marie Curie 77389 - Combs la Ville	FRANCE
Phone	00 33 1 64 88 82 82	
www	cindarella.com	
Organisation Type	Company	

Contact Person nr 1	
Name	VANESSA GHORAYEB
Position	MANAGER
Email	vghorayeb@cindarella.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

High quality professional salon furniture

Cindarella designs and manufactures quality, elegant and comfortable products. Using high quality materials, Cindarella furniture meets the desires of the most demanding professionals in terms of equipment life span, contributing to establishing the reputation of our company in the world of hairdressing.

Since the 1960s, Cindarella has specialised in thermoforming of Plexiglas, a volume dyed material used for dressing shampooing basins as well as the manufacture of various bowls and sinks.

A traditional coverings workshop works with classic M1 – M2 coverings to meet fire protection safety standards. We combine quality materials and meticulous work: judge our claims for yourself. Cindarella has designed, manufactured and sold professional fittings for hairdressing salons. Stamped with "French know-how", Cindarella is a major player on the international stage.

Blessed with exceptional richness, our aesthetics can be integrated into décor ranging from the most classic to the most avant-garde: a peaceful world of luxury and fine materials, a cutting edge minimalist spirit, stylish décor and feminine technology for well-being areas, playful, seventies-inspired modular aspects for dynamic salons.

You will discover new creations which are the outcome of ongoing research in terms of ergonomics, comfort, quality and art.

We hope this website adapted to your profession, will give you full satisfaction. Our team has placed its full expertise at your service and is happy to advise you right away.

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for salons or salons chains needing professional high level furniture.



CITUS

Address	ZA du Petit Rocher - 5 Rue du Petit Rocher 77870 - Vulaines sur Seine	FRANCE
Phone	00 33 1 60 74 98 85	
www	citus.fr	
Organisation Type	Company	

Contact Person nr 1

Name	BRUNO LAGROST
Position	MANAGER
Email	bruno.lagrost@citus.fr

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Lipstick and hot filling machinery

CITUS develops a range of lipstick moulding machines and hot filling lines for make up and cosmetics. CITUS lipstick machines use silicone moulds, which increases productivity and flexibility. This is good news for products using very soft bulk and also for companies producing lipsticks with logos or designs.

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for cosmetics brands needing lipstick manufacturing.



CLARINS

Address	4 Rue Berteaux Dumas 92200 - Neuilly sur Seine	FRANCE
Phone www Organisation Type	00 33 1 47 38 12 12 clarins.com Company	

Contact Person nr 1	
Name	MARIE ROSE TRICON
Position	COMMUNICATION MANAGER
Email	marie-rose.tricon@clarins.net

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

A major player in the Beauty sector, today CLARINS enjoys an international presence in all segments of the cosmetics market - Skin Care, Make-Up and Fragrance. With its network of 20 subsidiaries, over 140 local agents and a total of over 6,000 staff worldwide, the CLARINS Group continues to explore new horizons by widening its product offer and carrying out external growth operations.

All products on <u>www.clarins.com</u>



Face Body Sun Make-Up Fragrance ClarinsMen SkinSpa Institute

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors worldwide and direct consumers (salons, spas...).



COCAGNE & COMPAGNIE

Address	23 Rue Auguste Guenot 31240 - L'UNION	FRANCE
Phone www Organisation Type	00 33 6 62 00 77 88 grainedepastel.com Company	

Contact Person nr 1	
Name	CAROLE GARCIA
Position	MANAGER
Email	carole.garcia@cocagneetcompagnie.com
Contact Person nr 2	
Name	NATHALIE JUIN
Position	MANAGER
Email	nathalie.juin@cocagneetcompagnie.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Cocagne & Compagnie has set up a unique cosmetic line of products (Graine de Pastel) that values the virtues of a very rare oil : pastel oil (isartis tinctoria).

It offers a range of soaps and standard creams containing a secular plant with dermatological virtues : the woad.

What one of our distributor says about us.....

About Graine de pastel

Formulated from extracts of pastel grown in Pays d'Oc, in the Toulouse region in France, Graine de pastel is completely unique, both in terms of packaging and the way it products are conceived.

Experience the Experience.

Taking inspiration from the pastel of their region, Carole Garcia and Nathalie Juin have combined their many talents to bring the benefits and beauty of the amazing pastel plant to the fore, allowing you to enjoy Pastel in ways you never dreamed possible.

Blue, oh so Blue.

It truly is one of the prettiest brands we have ever had the pleasure of dealing with and the packaging has been designed with typical French flair, reflecting the moods of Provence and the surrounding region, with the very distinctive pastel fragrance ever present.

Definitely number one on our list of ethical, affordable brands for the home.

All the Graine de pastel formulations are paraben free and where possible, contain natural ingredients.





OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

We are looking for a distributor with cosmetic experience in USA/Canada, Italy, Germany Type of distribution: to be considered together.



CTRC JF LAZARTIGUE

Address	5 Rue du Faubourg Saint Honoré 75008 - Paris	FRANCE
Phone	00 33 1 47 77 19 00	
www	jflazartigue.com	
Organisation Type	Company	

Contact Person	nr 1	
Name	JEAN YVES BONTOUX	
Position	MANAGER	
Email	jy.bontoux@jflazartigue.com	

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY		
Professional hair care products :		
_ Pre-shampoos	Volumizing Treatments	
_ Shampoos	Normal and Combination Hair	
_ Conditioners	Styling Products	
_ Special Treatment	Daily and Sun Protection	
_ Styling Products	Curly and Frizzy Hair	
_ Colors	Treatments for Men	
_ Hair Fragrances	Color Reflecting Hair Conditioner	
	First Grey Hair	
Dry and Damaged Hair	Coloring Emulsion	
Moisturizing Treatments	Must-Have for Colors	
Oily Scalp Treatments	Les Soins d'Exception	
Anti-Dandruff Treatments	Pure Botanical	
Hair Loss Treatments	Soy Milk Strengthening Line	

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors worldwide and direct consumers (salons, spas...).



DEMAIN NATURE

Address	23 Rue Auguste Guenot 31100 - Toulouse	FRANCE
Phone www	00 33 6 62 00 77 88 demain-nature.fr	
Organisation Type	Company	

Contact Person nr 1	
Name	DECOURTEIX JOELLE
Position	DIRECTRICE MARKETING
Email	<u>contact@demain-nature.fr</u>
Contact Person nr 2	
Name	DECOURTEIX JEAN-FRANCOIS
Position	RESPONSABLE COMMERCIAL
Email	jean-francois@sude.fr

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Conception and distribution of cosmetic products organic certified, based on argan oil.



Une démarche intégrant 99,9 % de principes actifs

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors and retailers of Demain Nature brand in the European Union



DURLIN FRANCE (SNPE Group)

75181 - Paris cedex 04	
00 33 1 48 04 68 23	
durlin.fr	
Company	
	00 33 1 48 04 68 23 durlin.fr

Contact Person nr 1	
Name	SANDRINE VANDEWINCKEL
Position	MANAGER
Email	s.vandewinckel@snpe.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

DURLIN, a subsidiary of the GROUPE SNPE, has commanded a prominent position in the global nail varnish market for over 30 years. (nail polishes, nail care...)

DURLIN's expertise in this field is based on innovative research and is backed up by a vast production site, located in the south west of France, that is both modern and flexible.

DURLIN offers a wide variety of suspension bases, colored and pearl dispersions, products for treating nails, nail polishes in bulk and, of course, other innovations such as water based products.

These products are in full compliance with the legislation in force and the different requirements of the various international cosmetic markets.

DURLIN is the only manufacturer with expertise in the production of nitrocellulose for exclusively cosmetic applications. Its skill in the field of nail varnishes, fashion and technology (new colors, new textures, personalized products, etc.), coupled with its commitment to confidentiality in its partnerships, provides its customers with the best guarantee of success in the cosmetics market.

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors worldwide and direct consumers (salons, spas...).



ESTIPHARM FRANCE SAS

Address	8-10 Rue de l'Europe 31850 - MONTRABE	FRANCE
Phone www	0033 5 61 84 96 89	
Organisation Type	Company	

Contact Person nr 1		
Name	NATHALIE PERIN	
Position	CEO	
Email	perinnathalie@estipharm.com	
Contact Person nr 2		
Name	MAXIME LE LAY	
Position	PURCHASER	
Email	estigestion@wanadoo.fr	

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY



Estipharm is a specialist of beauty accessories and health care products. Manufacturer and distributor, with an experience of 35 years, Estipharm develops its range of products in France in pharmacies and also over foreign countries. Our exclusive brands are the following ones : ESTIPHARM Beauty Accessories and Health Care Products, SAINTEX Condoms, CALYSIA Make Up, Cosmetics (bleaching creams) and Fashion Sunglasses, TOLOSANE Perfumes.

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

We are widening our range of distributors and by the way we are looking for new ones in different countries

FAREVA COLOR



Address	80 Avenue de la Grande Armée 75017 – Paris	FRANCE
Phone www Organisation Type	00 33 1 64 87 30 00 fareva.com Company	

Contact Person nr 1

NAME	VALÉRIE GORMOT
Position	MANAGER
Email	valerie.gormot@farevacolor.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

WE GIVE OUR ALL FOR BEAUTY

The fast-growing market for beauty and well-being demands an appropriate environment.

The production facilities for cosmetic, dermo-cosmetic, eau de toilette and make-up operations have been designed to meet this very need. At Fareva, we are able to offer expertise to match the image of all market-leading names inbeauty, face-care and body care products.

FAREVACOLOR: BEAUTY'S TRUE COLOURS

FAREVACOLOR is born out of FAREVA's desire to be a true source of inspiration and creativeness in make-up. Boasting some forty employees, a make-up artist and a dedicated marketing team, FAREVACOLOR aims to develop a wide range of high-appeal products, presented in regularly updated collections.

Body and skin care, Hair care, Oral care

- Tinplate and aluminium aerosol:
- Stick
- Plastic and aluminium tube
- Roll-on
- Perfume bottle
- Bottle
- Effervescent products
- Soap bar
- Pot
- Refill pouche and doypack

For the face, for eyes, for lips, for hands

- Fluid, cream or stick foundations,
- compact eye shadows
- compact powders
- cream eye shadows,
- blushers
- Lip sticks
- bronzing powders



- loose powders
- lip glosses
- complexion enhancers
- Nail varnishes
- Mascaras and eye-liners

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for formulators and designers of cosmetics needing tailor made subcontracting for manufacturing.



GUINOT

Address	1 Rue de la Paix 75002 - Paris	FRANCE
Phone www Organisation Type	00 33 1 44 55 55 00 guinot.com Company	

Contact Person nr 1

Name	FRANCA ZIRONI
Position	MAGER
Email	guinot@libero.it

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY **Professional SKIN CARE Institutes** Products: Treatments: Skincare Hydradermie Bath & Body Beaute Neuve Suncare Liftosome Products For Men Aromatic Aromatic Corps **Tres Homme Absolue Minceur** Scrub & Tan

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors and direct customers (professional salons, spas...)



HCP PACKAGING

Address	20 Rue Royale 75008 - Paris	FRANCE
Phone www Organisation Type	00 33 1 42 44 24 24 hcpackaging.co.uk Company	
Organisation Type	Company	

Contact Person nr	1	
Name	CLÉMENCE NOBLET	
Position	MANAGER	
Email	<u>cnoblet@hcp-france.com</u>	

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

HCP is at the forefront of cosmetics packaging design, engineering, and manufacturing and can offer a range of services and processes that include injection molding, extrusion blow molding, metallisation, vac forming as well as various mechanisms, caps, clasps, hinges, pots, bottles, tubes, pans, godets, applicators, brushes and a variety of finishes tailored to suit individual products.

We design and manufacture packaging for products such as lipgloss, lipstick, compacts, mascara, blusher, novelty items, eye shadow and many more which are shown within our ranges; Fusion, Cool, Divine, and Manhattan.

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for formulators and designers of cosmetics needing subcontracting for the packaging of their products.



LABORATOIRE CATTIER

Address	ZI La Marnière 16, Rue Gutenberg 91071 - Bondoufle	FRANCE
Phone www Organisation Type	00 33 1 53 62 23 34 laboratoirecattier.com Company	

Contact Person nr 1	
Name	SOPHIE BOUTHELOUP
Position	MANAGER
Email	sboutheloup@laboratoirecattier.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

CATTIER was founded in 1968 by Pierre Cattier, one of the initiators of the Harmonist movement.

He was fascinated by alternative medicine and soon became involved in the development of clay-based products, both for medical and for cosmetic use. He was a visionary who taught many of his contemporaries to use simple and natural ingredients.

Daniel Aressy, a pharmacist-cosmetologist specialized in natural cosmetology, took over the management of the company in 1987 and has carried on the founder's philosophy while developing more and more effective products made with natural ingredients. Under his leadership, the company's strategic direction has been towards Eco friendly and Organic Cosmetics including joining the COSMEBIO association.

Since its creation, the CATTIER Laboratory of Natural Cosmetology has placed its considerable know-how and expertise at the service of beauty and well-being. Environmentally friendly and wanting to share with consumers the multiple benefits Nature has to offer without harming it,

The CATTIER Laboratory has designed a range of Organic Beauty, Hygiene and Care products that are natural, gentle, pleasant and effective.

CATTIER Organic cosmetics are formulated with natural ingredients partly produced by Organic Farming methods. They do not contain parabens, phenoxyethanol, synthetic colouring or fragrance, or any petroleum derivatives.

GLOSS PUSH-UP Volume and Shine A moisturising, plumping gloss in 5 natural, gentle colours.

EAU BOISEE Sensuality EAU CHAMPETRE Memories EAU DE MAI Flowered youth, femininity and gentleness EAU DE PROVENCE Relaxation EAU DU MATIN Stimulating, fresh and toning for the morning EAU DU VERGER Fruity, spicy youth

MEN PRODUCTS

CABINE DE BAIN Shower gel soap free A masculine, soap free shower gel that cleanses softly and protects the skin.

SAFE-CONTROL Deodorant Spray A masculine deodorant spray without alcohol or aluminium salts for a daily



feeling of freshness and well-being.

SANG-FROID Cleansing gel A fresh and alcohol free gel ideal to cleanse softly and prepare the skin from shaving.

FINE LAME Shaving Foam all skin types A soft and aerial foam for an optimised shaving.

PARE-FEU After-shave balm A fresh and light aftershave balm to calm razor burn and repair the skin.

GUEULE D'ANGE Protective moisturising care A protective care that soothes and moisturises the epidermis.

INSECT REPELLENTS

REPEL INSECT – Adults A repellent spray, effective for up to 5 hours against all insect bites.

REPEL INSECT – Hair A repellent spray for hair, effective for the entire evening against all insect bites.

REPEL INSECT – Children A repellent gel that is adapted to children and effective for 2 hours against all insect bites.

REPEL INSECT - Adults and Children A repellent gel for hands and face, effective for 2 hours against all insect bites. Suitable for all the family.

REPEL INSECT Clothes - Soaking systemA special repellent lotion for clothes, effective for up to 6 months against all insect bites.

REPEL INSECT Clothes – Sray A repellent spray for clothes, effective for up to 2 months against all insect bites.

CLAY

BULK, MASKS & SCRUBS

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors in Italy and other countries



LABORATOIRES JERODIA

Address	BP7	FRANCE
	46090 - Mercues	
Phone	0033 5 65200232	
FIIONE		
WWW	phyts.com	
Organisation Type	Company	

Contact Person nr 1	
Name	BENARD ARNAUD
Position	EXPORT MANAGER
Email	Arnaud.benard@jerodia.fr

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Development and manufacture of 100% natural & organic Premium dermocosmetics, targeting pharmacies (GAMARDE line) and beauty institute & spas (PHYT'S line). Contract manufacturing on private label.

Free from any foreign substances in the phytocosmetic metabolism and nutritional supplements PHYT'S preserve the body to help reveal the original beauty, natural, without chemicals.

- 100% ORGANIC & NATURAL
- Pleasure of use & efficacy
- Full range of products: Moisturizing, baby/Men/Sun care, professional cosmetics, Make up...
- COSMEBIO Certified by Qualité France (Veritas Group)





OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

LABORATOIRES JERODIA is looking for distributors / agents / wholesaler to develop its activities throughout the world.

We need reliable partners willing to develop in their country value added dermocosmetic, sharing our principles and believes, having an experience in distribution to pharmacies & drugstores or to beauty institute and professional cosmetic buyers.

Collaboration wanted in Europe, Russia, Asia, North & South America.



LABORATOIRE ODOST

Address	23 RUE DU LAC	FRANCE
	32410 - CASTERA VERDUZAN	
Dhana		
Phone	00 33 5 62 68 11 40	
WWW	buccotherm.com	
Organisation Type	Company	

Contact Person nr 1	
Name	LASCOMBES ROLAND
Position	CEO
Email	Roland.lascombes@buccotherm.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Connected to a thermal springwater and spa center, ODOST produce private label personal care products for the pharmaceutical and health industry.

Over the last 10 years, we have developed a reputation for the development of unique, high quality formulations.

Our modern, pharmaceutical registered facility is CEE and ECOCERT certified, encompassing a full laboratory, as well as production facilities for oral care, skin care, sprays and medical device.

With a dedicated staff specializing in all areas of product development including formulation, production, packaging, regulation and quality control, ODOST can help you develop your ideas into finished products.



OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

We are looking for:

A local distributor of our brand BUCCOTHERM[®], a natural, innovative and dynamic high-quality range of products.

OEM production especially sprays with a specific system of bag on valve (ENT, sea water nasal spray, face spray).

Partners in the health & pharmaceutical sector to develop your ideas into finished products.



LA CLAREÉ

Address	ZA Les bastides blanches 04220 - St Tulle	FRANCE
Phone www	00 33 492 743 894 laclaree.com	
Organisation Type	Company	

Contact Person n	1	
Name	FLAVIEN CHAUSSEGROS	
Position	INTERNATIONAL SALES MANAGER	
Email	<u>c.flavien@laclaree.com</u>	

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

We manufacture organic cosmetics from the south of France in Provence. Our brand is La Clareé and our first range is called OLIV'. Our organic certification is at least 3 times higher than the minimum request from Ecocert and we use only PEFC carton and vegetable ink.

We want to take care of you while we protecting the planet !!!

Our reference representative in France are Le Printemps and The Conran Shop, and for overseas Harvey Nichols Hong Kong, The Galeries Lafayettes Berlin,Denmark (website), Croatia, Finland, Norway, Lithuania, Estonia, Greece, Switzerland, Korea (door to door sale), Japan, Singpore... Our policy is to target the best place for shopping in the world, and we also work with perfum luxury, pharmacy, spa and aesthetics center, department store.

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

We are currently looking to expand our international sales, with new distribution channel.



LEONARD BRUSHES – BULLIER SAS

Address	37 Boulevard Laennec 22000 - Saint Brieuc CX 1	FRANCE
Phone	00 33 2 96 94 3110	
www	Leonard.tm.fr	
Organisation Type	Company	

Contact Person nr 1		
Name	HENRI BULLIER	
Position	PRESIDENT	
Email	<u>henri@bullier.fr</u>	
Contact Person nr 2		
Name	STEPHANIE BULLIER-LAMBERT	
Position	MANAGING DIRECTOR	
Email	leonard@bullier.fr	

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

We are manufacturer of all kinds of fine brushes especially for fine art and cosmetic. In this field we have many different brushes for lots of purposes such as Make up and skin care.

There is a catalogue of our products which can be seen on our website www.leonard.tm.fr but there is also a paper one to be sent to customers.

Meanwhile we also make brushes upon requirement of customers and we are used to work with R&D departments.

Our minimum quantity per style of brush is 100 pieces which helps a lot when customers want to make their private line of brushes. We have our own registered brand LEONARD beside of that we make also most of our production under private label.

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

We are looking for new brands to supply with our brushes either with our standard or with customised items. Also we would be interested in finding distributors under our own brand LEONARD however we have already agents in Austria, Finland & Ucraine.


LESSONIA

Address	Croas ar Neizic 29800 - Saint Thonan	FRANCE
Phone	00 33 2 98 07 23 65	
www	Lessonia.com	
Organisation Type	Company	

Contact Person n	1
Name	SÉBASTIEN GUILLOTIN
Position	Commercial manager for spa products
Email	s.guillotin@lessonia.com
Contact Person n	2
Name	RACHEL MAZURIE
Position	Commercial manager for spa products
Email	<u>r.mazurie@lessonia.com</u>

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

LESSONIA is a private label manufacturer. Our strength:

- SPA products
- Natural and organic certified products
- Products for
- Gold products

LESSONIA offers development, manufacturing, packaging.

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

LESSONIA is looking for new customers interested in our facilities an know-how to manufacture their products or just to add novelties in their line.



MARY COHR & MASTERS COLORS

Address	1 Rue de la Paix 75002 - Paris	FRANCE
Phone www Organisation Type	00 33 1 44 55 55 00 marycohr.com, masterscolors.com Company	
organisation type		

Contact Person nr 1	
Name	FRANCA ZIRONI
Position	MANAGER
Email	guinot@libero.it

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

MARY COHR : Beauty Institutes with Guinot Experience www.marycohr.com Face, Eye, Body, Sun, Men care products + professional beauty institutes. Professional aromatherapy Face and eye care Body care Sun care Nature homme man care

MASTERS COLORS: Complete Make Up solutions

Masters Colors, leader in Beauty Salon make-up, has been created to solve daily problems and to recommend adapted solutions for every beauty need Make up tips and products: complexion, eyes, lips, nails, accessories

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors and direct customers (salons, beauty institutes...)



MP COSMÉTIQUE, MANUFACTURE PARISIENNE DE COSMÉTIQUES

Address	45 av. Victor Hugo Bat 252 93300 - Aubervilliers	FRANCE
Phone www	00 33 1 48 33 62 24 misscop.com	
Organisation Type	Company	

Contact Person nr 1	
Name	ISABELLE KANAVAKIS
Position	MANAGER
Email	i.kanavakis@mpcosmetique.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

COMPLETE MAKE UP SOLUTIONS (skin, lips, eyes, nails etc...)

FOND DE TEINT ANTICERNES POUDRE FARD À JOUES YEUX FARD À PAUPIÈRES CRAYON FEUTRE ET EYELINER MASCARA KIT PAILLETTES LÈVRES ROUGE À LÈVRES BRILLANT À LÈVRES FEUTRE CONTOUB	COSMIC LOOK BOOK MISSCOP IN SUMMER LOOK ACCESSOIRES VISAGE YEUX ONGLES	
ROUGE À LÈVRES BRILLANT À LÈVRES FEUTRE CONTOUR		
ONGLES VERNIS À ONGLES		

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors and direct customers (salons, beauty institutes...)



OMEGA CAT SYSTEM

Address	ENSC-Rennes Avenue du Général Leclerc 35708 - Rennes	FRANCE
Phone www Organisation Type	00 33 2 23 23 81 36 Omcat-system.com Company	

Contact Person nr 1	
Name	FRÉDERIC CAIJO
Position	MANAGER
Email	f.caijo@omcat-system.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Omega Cat system is a young company which provides new olefins metathesis catalyst.

Omega Cat system also gives advices for their use. Olefins metathesis is a way to create new molecules by coupling two olefins. Olefins metathesis is also a way to create new macrocycle compounds.

By this way renewable raw materials could be transformed in innovating personal care compounds finally, olefins metathesis could be used to produce cheaper compouds than classical chemical route.

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

The company is looking for chemical industries to help them to transform olefins in order to obtain new personal care compounds.

The company is also interested in research partnership aiming at helping industries to produce new tensionactifs in their formula.



PARFUMS BERDOUES

Address	131, route de Toulouse 31270 - CUGNAUX	FRANCE
Phone www Organisation Type	00 33 05 62 13 56 00 parfumsberdoues.com Company	

Contact Person nr 1

Name	ALAIN BASTOUL
Position	MANAGER
Email	berdoues@parfumsberdoues.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Creation, manufacturing and marketing of the following brands :

PERFUMES:

- Own brands : Berdoues, Violette de Toulouse, Eau de cologne 1902, Eaux de toilette "Les petits plaisirs"
- Under licences : Chantal Thomass, Jacadi, IKKS

COSMETICS :

- Own brands : Blondépil (depilatory products), Organic skin care (Les Petits Plaisirs)
- Under licence : Dark Dog (shower gel, deo, Eau de toilette...)



OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

We are looking for distributors in Europe for our brands of perfumes and/or cosmetics brands



PARIS AXE COSMÉTIQUE

Address	20 Rue de la Croix Jacquebot 95450 - Vigny	FRANCE
Phone www Organisation Type	00 33 1 30 39 28 11 parisax.fr Company	

Contact Person nr 1	
Name	PAUL DOMONT
Position	MANAGER
Email	pdomont@parisax.fr

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

COMPLETE MAKE UP SOLUTIONS (tables, cases, boxes, colors, make up kits, accessories...)



OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors in Italia and other countries.



PHYSIOLAB INTERNATIONAL

Address	Parc de l'Estuaire 56190 - Arzal	FRANCE
Phone www Organisation Type	00 33 2 97 4367 70 Physiolab-international.com Company	

Contact Person nr 1

Name	JOSEPH TASCON
Position	MANAGING DIRECTOR
Email	phisiolab.international@orange.fr

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

The company sells products for all professional beauty salons, physiotherapists through distributors. Products :

Sudatatonic slimming body wrapping methed, firming body wrapping, massage products, legs care, ultrasounds, massage oils, retail range, specific treatments (ultra regenerating gel, antipgmentation gel), nutritional supplements

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

The company wants to develop its network of distributors.



PRIVILEGE COIFFURE

Address	70 Rue des Panoyaux	FRANCE
	75020 - Paris	
Phone	00 33 1 48 78 02 69	
www	premiumorange.com/privilege/	
Organisation Type	Company	

Contact Person nr 1

Name	RICHARD ZOUARI	
Position	MANAGER	
Email	richardzouari@privilegecoiffure.com	

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Privilège Coiffure is a French publishing firm specialized since 1986 in the edition of professional products for the hairdressers.

Known by the profession as one of the leader in the market, we are Creator/Designer of Pictures and Trends. We make with our artistic team (hairdressers, colourists, fashion designers, make-up artists) a complete collection of hairstyle design.

We choose the models and we organize a photo session where the team creates a universe around a tendency theme.

In the fashion and beauty universe, each picture is made with a creative haircut and homemade colour with the intention of making a hairstyle in harmony with the morphology of the model.

All our pictures are bringing in a trendbook together. Thos one is publishing twice a year.

Today, hairdressers can not to do without looking at a trendbook.

Throughout the pages, they help the hairdressers to create new haircuts and new coloration.

The complete collection includes 4 hairbooks (one for woman, one for man, one for kids and one for the wedding hairdressings).

With the intention of a visual coherence, we edit in several sizes to fit to the windows. They are neutral (without any brands or texts). So it's not a advertising product.

They represent the French and Parisian tendency: glamour and chic.

Our products :

- _ hairbooks
- _ banners
- _ posters
- _ business cards
- _ gift cards
- Our frames
- _ aluminum frames
- _ aluminium hangers
- _ click system





OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for hairdressers / hairdressing chains needing pictures for their salons.

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PRODENE KLINT

Address	8 Rue Léon Jouhaux 77435 - Marne la Vallée	FRANCE
Phone	00 33 1 60 95 49 00	
www	prodene-klint.com	
Organisation Type	Company	

Contact Person nr 1	
Name	ELSA FOUCHER
Position	MANAGER
Email	elsa.foucher@prodene-klint.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

HYGIENE MARKET AND MOISTENED WIPES.

PRIVATE LABEL manufacturing for famous brands.

Since it was created in 1973, Laboratoires Prodene Klint has remained true to the motto which is as the root of its success: quality, skill and innovation.

A subsidiary of the EVA group, Prodene Klint remained independent while becoming a major player on the professional hygiene market and the moistened wipes With a production site near Annecy for cosmetics division and two production sites in the Paris area for the skin hygiene and disinfection division, Laboratoires Prodene Klint is rapidly growing. It is present on an international scale: Germany, North America, the Maghreb via our subsidiaries, and the rest of the world via a network of special partners.



OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for brands managers (clothing, fashion, transportation...) willing to get private label hygiene products.



SARL MORJANA

Address	5 Rue du vieux pont 2220 - Trédarzec	FRANCE
Phone www Organisation Type	00 33 2 96 92 91 30 Morjana.fr Company	

Contact Person nr 1	
Name	ANNA DE PARTHENAY
Position	TRAINING MANAGER
Email	contact@morjana.fr

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

MORJANA develops and distributes Natural and Traditional Oriental Cosmetics for SPA and Beauty salon with specific treatment protocols

OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

MORJANA is looking for exclusive distributors in new countries which already have their own distribution network for Beauty salons and SPA.



SICRE COSMÊTIQUES – JEAN CHRISTOPHE

Address	34 Bd de la Méditerranée 31400 - Toulouse	FRANCE
Phone	00 33 561 330 556	
www	jean-christophe.fr	
Organisation Type	Company	

Contact Person nr 1

Name	SICRE JEAN
Position	MANAGER
Email	jsicre@jean-christophe.fr

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

Sicre Cosmétiques is located in Toulouse, south France.

This company creates and produces natural cosmetics since 1993.

Products are made of vegetal ingredients and help balance your skin. All products are organic, certified by Ecocert.

Products are distributed through direct selling, bio shop, institutes, and spa.



OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

The company is looking for distributors



SPPC PARIS BLEU

Address	11 Rue Margueritte 75017 – Paris	FRANCE
Phone www Organisation Type	00 33 1 44 15 14 14 parisbleu.com Company	

Contact Person nr 1

Name	MOHAMMAD HILAL SAWAZ
Position	MANAGER
Email	mhsawaz@hotmail.com

ACTIVITIES, PRODUCTS AND SERVICES OF THE COMPANY

PERFUMES AND FRAGRANCES CREATION







OBJECTIVES OF PARTICIPATION / TYPE OF COLLABORATION SOUGHT

Looking for distributors in Italia and other countries. Looking for brands managers (clothing, sports cars, showbiz etc...) willing to create their own fragrance under private label.